...my daily musical bible for half a century. Nothing resembles its usefulness.
[inside this media kit]

[3] introduction to Musical America
[5] directory print advertising benefits
[6] directory digital advertising benefits
[7] directory print advertising sizes
[8] directory print specifications
[9] directory print rates
[10] online advertising: Newsletter sizes and rates
[12] online advertising: Spotlight sizes and rates
[13] online advertising: Artists Showcase
[14] online advertising: Artist Rosters
[15] rate card provisions

“An invaluable source for the music community.”
– Chin Kim
Violinist
Musical America is relied on by key decision makers and influencers at orchestras, opera companies, festivals, competitions, and presenting organizations around the globe.

Musical America has been the industry standard for over 100 years. Credible, respected, and trusted, the print and digital editions, as well as MusicalAmerica.com, consistently provide comprehensive and reliable information with unmatched international reach.

For additional information on advertising, please contact us
via mail PO Box 1330, Hightstown, NJ 08520
via phone 732-851-6988 via email advertising@musicalamerica.com
[reach buyers of
talent around the world]

- **Who We Are**
Musical America has long been known as the definitive source for international performing arts contact information around the world. With 14,000 performing arts organizations and 8,000 artists in more than 95 countries, that's not a boast, it's a fact.

- **What We Do Best**
Quality and quantity—we've got both. Our data is updated annually via questionnaire, and a 99% return rate ensures an impressive level of accuracy. We've also made it easy for buyers of talent to find you with our Categorical and Alphabetical indexes.

- **Our Circulation + Readership**
Print Directory Total Circulation: 10,000
  Controlled: 8,500
  Trade Show and Paid Copies: 500

  Digital Edition Circulation: 4,000
  (of the total 10,000; mostly international)

- **Where Do Our Readers Work?**
These prestigious industry professionals are from the world's leading orchestras, opera companies, presenters festivals, performing arts series and more. Their titles include:
  - Executive Director
  - Music Director
  - Artistic Administrator
  - General Manager
You’ll Want to Advertise with Musical America

Advertising is much more than a print ad, it is a complete media program designed to maximize your exposure at an affordable price.

The Musical America Directory is delivered directly to thousands of buyers of talent in print and in our digital edition. Your ad will have an impact all year long.

Achieve your marketing goals with advertising:
- Reach new customers
- Stay ahead of the competition
- Build relationships with clients

Value-added advertiser benefits:
- FREE copy of Musical America print and digital editions
- Listing in MusicalAmerica.com searchable databases
- Listing in all print indexes: alphabetical and categorical
- Discounts on advertising in other Musical America products

89.5% of subscribers approve or influence purchasing decisions for their companies*

*Source: Survey of Festivals, Opera Companies, Orchestras, and presenters (and more) worldwide January 2013
We're Digital Too

Your ad will appear in the interactive version of the print directory at no additional charge. The digital edition is sent by email to Musical America's carefully researched controlled circulation: 8,000 global performing arts professionals.

The Digital edition can be accessed anywhere at any time — All that’s needed is an Internet connection and Adobe Acrobat reader!

Digital advertising options will boost your exposure.

91% of Digital Edition readers take action when presented with advertising*

DIGITAL EDITION UPGRADES

Cover Sponsor Linked Logos
Your logo will appear on the home page of the digital edition for an entire year.

Clicks through to the page with your ad!

Upgrade charge: $75 (Available as an upgrade for print advertisers only)

Other Available Options
Button ads, Pop ups, Flash, Video, Deep Links
Rates Available upon request

Space for digital upgrades is limited and subject to availability.

*Source: DoubleClick Rich Media and Video Report 2007
### Ad Sizes

<table>
<thead>
<tr>
<th>Non Bleed</th>
<th>Width x Height</th>
<th>Width x Height</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Page</td>
<td>7&quot; x 10&quot; 17.78 x 25.40 cm</td>
<td></td>
</tr>
<tr>
<td>2/3 page</td>
<td>4 9/16&quot; x 10&quot; 11.59 x 25.40 cm</td>
<td></td>
</tr>
<tr>
<td>1/2 island</td>
<td>4 9/16&quot; x 7 3/8&quot; 11.59 x 18.73 cm</td>
<td></td>
</tr>
<tr>
<td>1/2 horizontal</td>
<td>7&quot; x 4 7/8&quot; 17.78 x 12.38 cm</td>
<td></td>
</tr>
<tr>
<td>1/3 vertical</td>
<td>2 1/8&quot; x 10&quot; 5.40 x 25.40 cm</td>
<td></td>
</tr>
<tr>
<td>1/3 horizontal</td>
<td>4 9/16&quot; x 4 7/8&quot; 11.59 x 12.38 cm</td>
<td></td>
</tr>
<tr>
<td>1/4 page</td>
<td>4 9/16&quot; x 3 1/2&quot; 11.59 x 8.89 cm</td>
<td></td>
</tr>
<tr>
<td>1/6 vertical</td>
<td>2 1/8&quot; x 4 7/8&quot; 5.40 x 12.38 cm</td>
<td></td>
</tr>
<tr>
<td>1/6 horizontal</td>
<td>4 9/16&quot; x 2 3/8&quot; 11.59 x 6.03 cm</td>
<td></td>
</tr>
<tr>
<td>1/8 page</td>
<td>3 1/2&quot; x 2 1/8&quot; 8.89 x 6.35 cm</td>
<td></td>
</tr>
<tr>
<td>2 inch, 1 column</td>
<td>2 1/8&quot; x 2&quot; 5.40 x 5.08 cm</td>
<td></td>
</tr>
<tr>
<td>1 inch, 1 column</td>
<td>2 1/8&quot; x 1&quot; 5.40 x 2.54 cm</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Bleed</th>
<th>Width x Height</th>
<th>Width x Height</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full page (live area)</td>
<td>7 3/8&quot; x 10 1/8&quot; 18.73 x 25.72 cm</td>
<td></td>
</tr>
<tr>
<td>Trim size</td>
<td>8 1/8&quot; x 10 7/8&quot; 20.64 x 27.62 cm</td>
<td></td>
</tr>
<tr>
<td>2/3 page (live area)</td>
<td>4 7/8&quot; x 10 1/8&quot; 12.38 x 25.72 cm</td>
<td></td>
</tr>
<tr>
<td>Trim size; bleeds right only</td>
<td>5 1/4&quot; x 10 7/8&quot; 13.34 x 27.62 cm</td>
<td></td>
</tr>
<tr>
<td>1/3 page V. (live area)</td>
<td>2 3/8&quot; x 10 1/8&quot; 6.03 x 25.72 cm</td>
<td></td>
</tr>
<tr>
<td>Trim size; bleeds right only</td>
<td>2 3/4&quot; x 10 7/8&quot; 6.99 x 27.62 cm</td>
<td></td>
</tr>
<tr>
<td>1/2 page H. (live area)</td>
<td>7 3/8&quot; x 5 1/8&quot; 18.73 x 13.02 cm</td>
<td></td>
</tr>
<tr>
<td>Trim size</td>
<td>8 1/8&quot; x 5 1/2&quot; 20.64 x 13.97 cm</td>
<td></td>
</tr>
</tbody>
</table>

NOTE: Text must not exceed live area; ADD ¼" bleed on all sides.
### Print Advertising Rates

<table>
<thead>
<tr>
<th>Size</th>
<th>B/W</th>
<th>4C</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 page</td>
<td>$3775</td>
<td>$5700</td>
</tr>
<tr>
<td>2/3 page</td>
<td>$2830</td>
<td>$4370</td>
</tr>
<tr>
<td>1/2 page</td>
<td>$2310</td>
<td>$3525</td>
</tr>
<tr>
<td>1/3 page</td>
<td>$1845</td>
<td>$2830</td>
</tr>
<tr>
<td>1/4 page</td>
<td>$1460</td>
<td>N/A</td>
</tr>
<tr>
<td>1/6 page</td>
<td>$1080</td>
<td>N/A</td>
</tr>
<tr>
<td>1/8 page</td>
<td>$ 900</td>
<td>N/A</td>
</tr>
<tr>
<td>per inch</td>
<td>$ 280</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Metabolic inks quoted on request.
Bleed is available for a 10% premium on ads of 1/2 page or more.

#### Cover Rates
- Inside Front Cover: $9,800
- Inside Back Cover: $7,800
- Outside Back Cover: $12,000

#### Tab Divider Rates
- TABI (U.S. & Canada): $7600
- TABII (International): $7600

#### Consecutive Page Discount
- 2-3 pages: 5%
- 4-10 pages: 10%
- 11-15 pages: 15%
- 16 or more: 20%

#### Other Special Positions
- All other specifically requested positions are subject to a 15% premium (of space cost only)

#### Premier Artist Showcase: $675
See page 13 for more details

#### Cover Sponsor Logo Link: Digital edition upgrade: $75
See page 6 for more details

#### Advertising Deadlines:
- Space reservations: 1 October
- Materials: 8 October

For additional information on advertising, please contact us
via mail: PO Box 1330, Hightstown, NJ 08520
via phone: 732-851-6988  via email: advertising@musicalamerica.com
[print specifications]
The preferred format for receipt of print advertising files is PDF.

[software]
The following software programs are supported:
- QuarkXpress (7 or lower)
- Adobe InDesign (CS6 or lower)
- Adobe Photoshop (CS6 or lower)
- Adobe Illustrator (CS6 or lower)

Any other applications are unacceptable.

[fonts]
- Supply all printer and screen fonts, including fonts embedded in art files.
- Pseudo-type commands should not be used. (i.e., if italics are desired, then the italic version of the font should be used, not the italic style)

[scans]
- Scanned images must be saved as TIFF or EPS.
- Line art should be scanned at 600 dpi and saved as TIFF. Be sure not to scan line art as halftone. (In Photoshop, use the “Bitmap” mode)
- Black and white photos should be scanned at 300 dpi as grayscale. Ideally the shadow dot should not exceed 90; mid-tones 40-50%; any dot under 5% will drop to white.
- 4/C images should be scanned at 300 dpi and converted to CMYK (not left as RGB), with an ink limit of 280%. The high-res image should be imported directly into the document.
- Do not enlarge images over 110%.

[printing specifications]
- Web offset, 133 line screen.
- Trim Size: 8 1/8" w x 10 7/8" h
- Live matter must be a minimum of ¼" from gutter and all trimmed edges.
- For full-page bleed ads, please include a minimum of ¼" bleed on each side.
- If the ad contains transparencies, be sure to set the transparency flattener presets to high resolution before you create the PDF.

Materials may be submitted to advertising@musicalamerica.com. PDFs accepted only if press quality with fonts embedded. NO JPEGS accepted. Please include contact information and advertiser name.

Advertising Deadlines:
Space reservations: 1 October
Materials: 8 October

732-851-6988 / advertising@musicalamerica.com  Advertising Deadline: 1 October
[online advertising]
Flexible. Affordable. Effective

Weekly E-newsletter
Reach out and ignite action—send your message to 27,000+ opt-in members of MA’s mailing list in the most targeted email vehicle in the performing arts.

Advertorial:
Advertising in the form of written editorial. Includes:

- Headline—5-10 words
- Copy—50-60 words
- Photo or Logo—150 x 150 pixels
- URL

Top: $575
Middle: $460
Bottom: $345

Production costs included.

Banner advertising:
Exciting graphic presentation of your business with active hyperlink to web site of your choice.

- 468 x 60 advertisement with URL
- Advertiser supplies artwork

Top: $500
Middle: $400
Bottom: $300

Another Cinderella on Broadway: Cendrillon at Juilliard

ADVERTISEMENT
Emmanuel Villaume, whose talents are hailed as "vividly illuminating" (New York Times), leads Juilliard singers, the Juilliard Orchestra, and recent Naumburg Prize winner Julia Bullock in the title role in Massenet’s version of the beloved Cinderella fairy tale.

Cendrillon runs April 23, 25, and 27 in Juilliard’s Peter Jay Sharp Theater.

Tickets $30, half-price seniors/students.

www.juilliard.edu/cendrillon

732-851-6988 / advertising@musicalamerica.com Advertising Deadline: 1 October
[online advertising]
Flexible. Affordable. Effective

MusicalAmerica.com
On-line hub of the performing arts. 90,000+ pageviews per month. Bookmarked and referred to daily by leading industry executives, artists, artist managers, music critics and more.

Leaderboard: 728 x 90

Medium Rectangle: 300 x 250

Small Rectangle: 300 x 250

Per page placement:
- Home, News, Professional Growth, Job Board
  $500 per month
- ROS
  $400 per month
- Roadblock:
  All 3 ads on one page: Leaderboard, Medium Rectangle, Small Rectangle
  $1200 per month
  Artwork supplied by advertiser:.gif, and flash ads, no larger than 100kbs.

732-851-6988 / advertising@musicalamerica.com
Advertising Deadline: 1 October
Make Your Business POP!

- Like Google your ad is at top of category page
- Ad displays pre- and post search
- Ad includes logo, company name is bold and red, More Info link
- Includes Facebook, Twitter, and YouTube links so you can be social!
- No more than two ads appear at a time
- Plus BONUS enhanced listing in the search results

<table>
<thead>
<tr>
<th>TYPE</th>
<th>3 Months</th>
<th>6 Months</th>
<th>9 Months</th>
<th>1 Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Premium Spotlight</td>
<td>$190/month</td>
<td>$175/month</td>
<td>$155/month</td>
<td>$125/month</td>
</tr>
<tr>
<td>Regular Spotlight</td>
<td>$165/month</td>
<td>$150/month</td>
<td>$130/month</td>
<td>$105/month</td>
</tr>
</tbody>
</table>

Flexible start dates, no creative required! Just send us a logo and we’ll do the work for you!
Musical America Artist Showcase

Make your international premier with Musical America!
Reach world-class presenters, buyers of talent, artist managers and music critics.

Artist showcase pages on MusicalAmerica.com deliver year-round visibility for individual artists, composers, conductors and ensembles.

Artist Showcase Premier Advertising Package:
- Artist/Group Name
- Specialty: (ie. Piano, Ensemble)
- Photo (hi-res, 250x250 pixels maximum)
- Sample Video to embed on page
- Biography (limit 500 words)
  - Link to download full bio file
- Management Contact (or self)
  - Address  Phone  Email address  Web site
- YouTube, Twitter and Facebook links
- Reviews (150 words max., limit 3)
- Discography: Covers (limit 3)  Links to purchase

SAVE $200!
1" ad: $275
Logo Link: $  75
Artist Showcase $525
Total Cost BEFORE Discount: $875

Artist Showcase Package Cost: $675
BONUS: Complimentary copy of Musical America Directory print and digital editions ($250 value)

INCLUDES
  - 1" ad black and white
  - Listings in advertising indexes
  - By category and alphabetically
  - Home page links directly to your ad

MusicalAmerica.com
- Artist Showcase on dedicated page
- Showcase included in searchable Artists Database

732-851-6988 / advertising@musicalamerica.com
Advertising Deadline: 1 October
## For the Artist or Group

- Artist Facebook and Twitter link
- Artist name is bold and red
- Manager name is bold and red

## Rates

<table>
<thead>
<tr>
<th>Number of Artists</th>
<th>Annual Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to 10 Artists</td>
<td>$900/year</td>
</tr>
<tr>
<td>11-40 Artists</td>
<td>$1600/year</td>
</tr>
<tr>
<td>41-90 Artists</td>
<td>$2400/year</td>
</tr>
<tr>
<td>91-150 Artists</td>
<td>$3200/year</td>
</tr>
<tr>
<td>150+ Artists</td>
<td>$4000/year</td>
</tr>
</tbody>
</table>

## Manager Advertisers

- Logo appears on search results page
- Company name is bold and red
- Link to roster on MA.com
- 25% discount for print advertisers
1. Advertising will be accepted on a first-come, first-served basis.

2. All accounts are pre-paid unless otherwise noted on contract and approved by Musical America Worldwide. Payment in U.S. currency only. Funds must be drawn against a U.S. bank. **Cancellations for print advertising must be received in writing on or before October 1, 2014; cancellations for online advertising, one week prior to start date.**

3. In the event of non-payment, the publisher shall have the right to hold the advertiser and/or its agency jointly and separately liable for such monies as are due and payable to the publisher. Rendering a bill to the advertiser’s advertising agency shall not relieve the advertiser in the event of non-payment by the agency. Payment by the advertiser to its advertising agency will not constitute payment unless payment is actually received by the publisher.

4. The advertiser and its advertising agency shall be responsible, jointly and severally, for all content of advertisements (including text, illustrations, trademarks, and other material) and shall defend, indemnify, and hold the publisher harmless from and against loss, expense, or other liability, including the publisher’s actual attorney’s fee, resulting from any claims or suits for libel, violation of rights of privacy, plagiarism, copyright infringement, and any other claims that may arise out of the publication of such advertisements.

5. All advertising is subject to the publisher’s approval. The publisher reserves the right to reject advertising for any reason, including advertising that the publisher deems inappropriate or incompatible with the publication’s standards.

6. The publisher is not liable if, for any reason, it becomes necessary to omit an advertisement.

7. The publisher’s liability for any error will not exceed the charge for the advertisement in question.

8. The publisher reserves the right to place the word “advertisement” with any copy that in the publisher’s opinion, resembles editorial matter.

9. No conditions (printed or otherwise) appearing on space orders, billing instructions, or copy instructions that conflict with the publisher’s stated policies will be binding on the publisher.

10. The publisher is not liable for failure to perform or a delay in performance caused by strikes, accidents, fires, acts of God, or other contingencies beyond the publisher’s control.

**For advertising rates please register at**
www.musicalamerica.com/advertising/rates

---

For additional information on advertising, please contact us
via mail PO Box 1330, Hightstown, NJ 08520
via phone 732-851-6988 via email advertising@musicalamerica.com